

**CAROLINA ALPACA BREEDERS AND OWNERS FARM STORE AT
The Carolina Alpaca Celebration 2017**

One of the benefits of CABO Membership is providing multiple outlets to market CABO member's farm store products. There are a minimum of 4 annual events to do so. They are the CABO member stores at the Carolina Alpaca Celebration, Carolina FiberFest, and SAFF. In exchange for a small amount of your time at one or more of these venues, CABO volunteers will market your products. CABO charges 10% of member sales to help offset the cost of the vendor space at each venue.

Alpaca fiber is such a versatile material and the Carolina Alpaca Breeders and Owners booth will proudly display that diversity!

Please bring business cards or brochures to display.

Your monies will be disbursed within a few weeks of the event by the CABO treasurer. Please price your items to the nearest .50 cents. Any appropriate sales tax will be the consignee's responsibility as CABO does collect the appropriate county's sales tax at these venues.

To be a CABO Store vendor at the 2017 Carolina Alpaca Celebration

- 1) You must be a member of CABO for 2016-2017
- 2) An **inventory** of the items you are bringing and e-mail me (jkilroy@greenvillenc.com) a copy of your inventory by Wednesday, February 15th, 2017. The inventory list is necessary for planning the store set up, item description, and for advertising purposes.
- 3) Each item for sale will have **2 price tags** which will include the **name of the selling farm, item description and price**. One tag will be kept by CABO after the sale so that the monies collected can be sorted out to the appropriate farms, and for inventory purposes. Tags can be tear off, or 2 separate tags. Sticky tags are not preferred, taped tags are fine.
- 4) You are asked to volunteer in the store or other area for **4 hours** throughout the weekend. When you e-mail me your intent to participate, please let me know if you are showing alpacas and what classes they are registered in. I will also send you the appropriate job description documents so you can be familiar with policies and procedures before the show. Also, let me know if you are coming Thursday to set up or able to stay late on Sunday to take down the store. We understand that getting your animals into the ring is a priority.

Our tentative schedule for the weekend:

Friday, February 17th: 1 – 4pm CABO Store booth setup and inventory check in

Friday, February 17th: 4 – 6pm Store open (we will accept inventory)

Saturday, February 18th: store opens 9am – 6pm

Sunday, February 19th: 8am - noon Store Open

Sunday February 17th: noon - 2pm Inventory checkout and breakdown.

There are no restrictions as to country of origin for the products you are bringing to this venue. The customers are alpaca breeders looking for unique items and the general public.

Heidi Kittrell 2017 CAC Store Manager jkilroy@greenvillenc.com or 252-717-3311